

MANAGING SUPPLIER PERFORMANCE: MEASUREMENT, CERTIFICATION AND QUALITY IMPROVEMENT

Master the techniques that ensure you're partnering with the best suppliers in your business

Seminar #4269

Overview

Learn effective supplier management in order to save money, avoid risks, enhance operations—and thrive in today's business environment. This briskly-paced seminar will show you how to deal with a wide range of supplier performance improvement issues. . .gain a better understanding of problem-solving and decision-making methods. . .and see how the supplier certification program works.

Schedule

We're sorry but this seminar is no longer available as an open enrollment seminar, but it can be delivered at your site. Please consider these alternative solutions to your development needs:

- [Explore AMA's other offerings.](#)
- Call 1-877-566-9441 to speak to a sales representative about bringing this or a similar seminar to your workplace.
- [Request a copy of AMAs most recent seminar catalog.](#)

How You Will Benefit

- Discover the six-step process for evaluating strategies for supplier management and partnerships
- Develop a collaborative partnership while managing suppliers
- Create a supplier management environment that's conducive to a productive exchange of ideas
- Assure adequate and vigorous bidding—while reducing time, clerical, recording and follow-up costs associated with unrealistic bidders
- Do business with only top-notch suppliers

What You Will Cover

- How managing suppliers through target costing and supplier performance work hand-in-hand
- When to involve suppliers in designing products and services
- Calculate total cost of procurement for performance measurement
- How performance measures fit into the strategic supplier management framework
- Build a cross-functional team for supply sourcing
- How ISO-9000 and QS-9000 can help qualification
- The seven steps to supplier certification

Who Should Attend

Those responsible for managing suppliers, including materials managers, purchasing managers, buyers, quality control technicians, quality control managers, plant managers, industrial and operations managers and product managers.

Special Feature

Note: When you attend this seminar, please bring a calculator.

Ways to Register

- [Register Online](#)
- Call 1-877-566-9441 for an AMA Training Consultant
- Email customerservice@amanet.org
- Fax [AMA Text Registration Form](#)
- Mail [AMA Text Registration Form](#)