

MANAGING TODAY'S IT AND TECHNICAL PROFESSIONALS

Managing information technology professionals demands a whole new set of skills.

Seminar #2285

Overview

How do you get people who typically work alone to function as a team unit? How do you get through to your direct reports to give constructive feedback and create the right energy to get things done? At this seminar, you'll broaden your perspective, get a keen understanding of the way technical professionals function and communicate so you can get your project teams, task forces and work groups working together with greater efficiency. You will examine your role in everyday interaction and practice specific skills on running meetings, coaching and providing feedback while leveraging talents in your direct reports to help you reach your goals.

Schedule

- [3] days

- [3] days - \$2,345 Non Members
- [3] days - \$2,095 AMA Members
- [3] days - \$1,794 GSA

Credits

1.8 CEU /18 PDU

Schedule

We have 4 scheduled sessions located nationwide starting between 6/27/2012 - 1/28/2013

Date	Location	Duration
Jun 27, 2012 - Jun 29, 2012	Chicago, IL	3 Days
Aug 1, 2012 - Aug 3, 2012	Arlington/Washington DC, DC	3 Days
Oct 29, 2012 - Oct 31, 2012	Chicago, IL	3 Days
Dec 10, 2012 - Dec 12, 2012	New York, NY	3 Days

Registering more than 4 people, please call 1-877-566-9441.

How You Will Benefit

- Understand what drives or motivates IT professionals
- Develop a broader organizational perspective
- Learn which combination of best management approaches works best for your team of information technology professionals
- Align the IT professional's goals with business goals
- Analyze performance based on business requirements

What You Will Cover

- Using the MBTI® Instrument to understand your type and the working styles of those you manage
- How the characteristics of "typical" IT professionals affect your management action
- Planning—the foundation of managing technical professionals
- Making decisions with technical professionals
- Delegating, motivating and coaching
- Choosing talented technical professionals
- Managing progress and evaluating performance
- Managing effective communication in a changing world

Who Should Attend

IT and technical professionals who have been—or are about to be—promoted to a management position... experienced managers who are new to the technical environment.

Special Feature

AMA Blended Learning combines instructor-led training with online pre- and post-seminar assessments, tune-up courses and other resources to maximize your training goals. Through a blend of proven instructor-led seminars and powerful online technology, AMA Blended Learning provides a compelling and more comprehensive experience for the learner—producing a greater return-on-investment for the employer and the seminar participant.

Ways to Register

- [Register Online](#)
- Call 1-877-566-9441 for an AMA Training Consultant
- Email customerservice@amanet.org
- Fax [AMA Text Registration Form](#)
- Mail [AMA Text Registration Form](#)