

HIGH-IMPACT DECISION MAKING: REDUCING RISK, MAXIMIZING RESULTS

Decide crucial matters with clarity and confidence.

Seminar #2564

Overview

If avoiding costly, disastrous mistakes is your one of your objectives, you will gain the skills to do just that in this seminar. Throughout the interactive session, you will have ample opportunities to apply your own business issues and practice them to achieve clarity and decisiveness. Using innovative, breakthrough techniques such as the Clarity State Decision-Making Model, you will be empowered to make better-informed and focused high-impact decisions that are more effective, sustainable and successful.

Schedule

- [2] days

- [2] days - \$2,095 Non Members
- [2] days - \$1,895 AMA Members
- [2] days - \$1,623 GSA

Credits

1.2 CEU /12 PDU

Schedule

We have 5 scheduled sessions located nationwide starting between 6/21/2012 - 1/31/2013

Date	Location	Duration
Jun 21, 2012 - Jun 22, 2012	Arlington/Washington DC, DC	2 Days
Aug 9, 2012 - Aug 10, 2012	San Francisco, CA	2 Days
Oct 18, 2012 - Oct 19, 2012	Chicago, IL	2 Days
Nov 26, 2012 - Nov 27, 2012	Arlington/Washington DC, DC	2 Days
Jan 31, 2013 - Feb 1, 2013	San Francisco, CA	2 Days

Registering more than 4 people, please call 1-877-566-9441.

How You Will Benefit

- Think and act with increased confidence in a contradictory, changeable and pressured environment
- Know how to find the right balance between rational thinking and intuition
- Analyze, articulate and draw the appropriate conclusions with more clarity
- Minimize the uncertainty in risky decisions and achieve greater decisiveness
- Assess risk and evaluate timing and effectiveness with the Decision Map
- Be better prepared to commit to your decisions
- Align teams around high-risk decisions and create buy-in

What You Will Cover

- Defining decision and decision objective
- Recognizing and identifying the role of clarity in decision making
- The five components of the Clarity State Decision-Making Model, techniques and methods
- Creating a decision map to facilitate making the decision
- Recognizing and using balance between emotions and rational thought
- The concept of framing
- Applying techniques for reframing to a decision
- Analyzing a decision (personal or business) to assess risk and identify early indicators
- Using the Decision Map to create the basis for communicating and selling the decision

Who Should Attend

Managers and directors whose decisions have long-term effects, significantly impacting financials, people, processes and the reputation of their department or company.

Note: Please bring your current high-impact business issues to class so you can practice making tough decisions in a safe, insightful environment.

Special Feature

Get a free copy of *The Right Decision Every Time* by Luda Kopeikina (a \$27.99 value) when you attend this seminar.

Ways to Register

- [Register Online](#)
- Call 1-877-566-9441 for an AMA Training Consultant
- Email customerservice@amanet.org
- Fax [AMA Text Registration Form](#)
- Mail [AMA Text Registration Form](#)