

Your employee is interested in learning new skills with AMA. Beyond helping you both achieve your goals, here's why that's an excellent idea.

AMA Seminars offer your employee:

- **Extensive practice in a supportive environment.** You really can't learn new skills from an app. You need to experience it, practice it, and get personal attention to the details that make a difference. There is simply no substitute for learning by doing.
- **Feedback from experts.** Our instructors are not professors—they are practitioners in the field, focused on what works now in the real world. Participants agree instructors make a difference and have rated our faculty 4.83 out of 5 stars. What's more, your employee will be learning alongside peers from other organizations gaining insight and knowledge from other industries and expanding their professional network.
- **Tools and techniques designed to improve performance.** Our courses are instructionally designed to make a difference in performance, which is why 99% of participants report they are using what they learned back on the job after taking one of our courses.
- **An Experience.** Yes, we know two or three days seems like a lot. But dedicating that time to truly master new skills is worth the time and money. And we're not just saying that--our customers agree: 98% of participants would come back for another course.

Still feel like you can't spare your employee for a training session?
Take a look at [our live online courses](#) which minimize time away from work.

Either way, remember that we don't lecture—we accelerate performance.

Need help? Contact 1-877-566-9441 or visit www.amanet.org/2185

Developing Your Collaborative Skills

Increase your success and improve your professional relationships.

Strong collaboration skills result in successful problem solving, idea generation and product improvement, making them essential for every team member. They are especially important in our multicultural, multi-generational workforce and for those trying to adapt to new teams and responsibilities brought about by restructurings and downsizings.

This seminar will give you hands-on practice mastering the language, techniques and processes of collaboration. You'll develop your own action plan to use at work and be better positioned to achieve recognition and success.

How You Will Benefit

- Reduce conflict and solve problems in a cooperative environment
- Understand how to stimulate creativity and innovation
- Create high-trust relationships with colleagues and customers
- Build and grow a stronger informal network
- Use technology to enhance your collaborative efforts
- Represent your own viewpoint and negotiate with greater success

What You Will Cover

- Connect and work with others to achieve common goals and a shared purpose
- Stimulate creativity and innovation through collaborative thinking
- Grow an informal network of high-trust relationships and capitalize on resources and skills
- Develop behaviors to problem solve and engage in healthy conflict to get results
- Use technology and social media to enhance your efforts
- Gain buy-in to your creative thinking through a collaborative process

Who Should Attend

Business professionals who are expected to meet critical goals, to enhance their performance, support team output and work with customers, consultants and vendors.

Special Feature

Supervisors and managers who are seeking to improve their collaborative skills to create a more effective team should take [Collaborative Leadership Skills for Managers \(Seminar #2186\)](#).

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