

Your employee is interested in learning new skills with AMA. Beyond helping you both achieve your goals, here's why that's an excellent idea.

## AMA Seminars offer your employee:

- **Extensive practice in a supportive environment.** You really can't learn new skills from an app. You need to experience it, practice it, and get personal attention to the details that make a difference. There is simply no substitute for learning by doing.
- **Feedback from experts.** Our instructors are not professors—they are practitioners in the field, focused on what works now in the real world. Participants agree instructors make a difference and have rated our faculty 4.83 out of 5 stars. What's more, your employee will be learning alongside peers from other organizations gaining insight and knowledge from other industries and expanding their professional network.
- **Tools and techniques designed to improve performance.** Our courses are instructionally designed to make a difference in performance, which is why 99% of participants report they are using what they learned back on the job after taking one of our courses.
- **An Experience.** Yes, we know two or three days seems like a lot. But dedicating that time to truly master new skills is worth the time and money. And we're not just saying that—our customers agree: 98% of participants would come back for another course.

Still feel like you can't spare your employee for a training session?  
Take a look at [our live online courses](#) which minimize time away from work.

Either way, remember that we don't lecture—we accelerate performance.

**Need help?** Contact 1-877-566-9441 or visit [www.amanet.org/2186](http://www.amanet.org/2186)

## **Collaborative Leadership Skills**

### **Developing essential collaborative skills to build team commitment with collaborative leadership training to enhance team commitment and individual performance.**

Why become a collaborative leader? Because it gives you the ability to break down silos, to create an energetic department and team that has better business results.

From collaboration skills to collaborative leadership behaviors, this course This seminar will explain how to improve collaboration skills and gives you the skills to be an adaptive manager, someone who can create clarity, vision and build mutual trust with your team and other departments. It will show you how to inspire optimal performance from team members and help bring out their strongest talents.

### **How You Will Benefit**

- Become more effective by enabling each team member to share ideas and generate solutions
- Remove roadblocks that prevent employees from doing their best work
- Enhance team creativity and involvement without expensive programs or initiatives
- Differentiate yourself and become more influential in your organization
- Help increase employee retention and engagement
- Develop a mindset that can increase your innovation skills and produce new ideas
- Provide greater opportunities for employees to own and implement their ideas
- Reduce performance issues by increasing employee involvement and leadership skills

### **What You Will Cover**

- Customize your management style to encourage employees to find their own answers to business challenges
- Create a culture that fosters involvement from all employees and helps break down silos and isolationism
- Embrace social media to enhance discussions, obtain recommendations and information, network and establish relevance
- Discover the benefits and virtues of over-communication
- Improve accountability by allowing your employees to have ownership of the results of their efforts
- Employ a collaborative process that is effective with all communication

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styles

- Set up a framework for collaboration

## Who Should Attend

Midlevel managers who want and need to inspire greater involvement, innovation and business results from their direct reports, colleagues and stakeholders.

## Schedule

- [2] days - \$2,195 Non Members
- [2] days - \$1,995 AMA Members
- [2] days - \$1,889 GSA

## Credits

1.2 CEU/12 PDCs/14 CPE

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