American Management Association's
HOWTO Coach a Virtual Team

**Learning Objective**

- Be Better Able to Manage the Performance of and Coach Your Virtual Team

**Performance Management**

- Describe the Steps of Effective Performance Management
- Identify Virtual Performance Challenges
- Know Best Practices for Performance Management in Virtual Teams

**Coaching**

- Effectively Use Tools and Techniques to Coach Virtually
- Explain All of the Components of the GROW Model of Coaching