

**American Management Association's  
Process Management:  
Applying Process Mapping to Analyze and Improve Your Operation**

***Learning Objectives***

- Understand Your Company's Current Business Processes
- Use Various Tools and Techniques for Documenting Current Business Processes and Designing Desired Business Processes
- Determine Areas for Improvement, Including Those That Will: Reduce Product Cost and Lead Times; Improve Product Quality; and Improve Customer's Perception of Received Values
- Determine Where Bottlenecks Are So That They Can Be Managed Properly
- Identify Non-Value-Added Operations
- Prepare a Project Plan for Your Process Improvement Projects

***Critical Success Factors for Process Improvement Projects***

- Define Terminology Associated with Process Improvement Projects
- Provide a Description of a Process Improvement Project
- List Possible Benefits of Process Improvement Projects
- Identify Reasons Why Process Improvement Projects Succeed or Fail

***Definition of a Process***

- Define the Critical Elements of a Process
- Distinguish Between High-Level and Detailed-Level Business Processes
- Identify Processes in Your Workplace Based on Additional Examples of Business Processes

***Process Improvement Using Project Management Techniques***

- Identify the Key Stages of a Process Improvement Project
- Define Key Project Management Tools and Techniques That Can Be Used for Process Improvement Projects
- Define a Structured List of Activities That Must Be Completed in a Process Improvement Project

***Mapping the Process—Collecting the Data***

- Define the Steps Required During the Planning of a Process Improvement Project
- Identify Additional Techniques to Document a Process
- Create a Process Map Using a 3-Step Framework

### ***Analyzing the Data and Identifying Process Improvements***

- Apply Various Techniques to Analyzing the AS-IS Process Map
- Develop a Desired (TO-BE) Process Map That Reflects Process Improvements
- Understand the Steps Required to Reach Agreement About Recommendations with All Key Stakeholders

### ***Implementing Recommended Processes—Standard Operating Procedures***

- Define the Elements of a Standard Operating Procedure (SOP)
- Apply the Steps in Creating an SOP That Encompasses the Desired Process Improvements
- Understand Other Alternatives for Implementing Improved Processes

### ***Implementing Recommended Processes—Addressing Cultural and Organizational Issues***

- Understand Organizational Enablers and Obstacles That Will Impact a Process Improvement Plan
- Understand the Impact of Change-Management Issues to a Process Improvement Process
- Understand the Ongoing Role of Process Owners and Senior Management to Support Continuous Process Improvement

### ***Measuring the Process—The Role of Information in Process Management***

- Understand the Importance of a Process Measurement System
- Define the Steps to Establish a Process Measurement System

### ***Summary and Review***

- Summarize the Key Techniques Used in Process Improvement Projects
- Identify Opportunities for Using Process Mapping Techniques for Other Purposes Within Your Organization
- Apply Key Learnings in the Development of an Integrated, Comprehensive Work Breakdown Structure to Guide You in Future Process Improvement Projects