American Management Association's
Facilitating an Effective Strategic Planning Process

Learning Objectives

• Understand the Early and Necessary Discussions and Agreements Required to Successfully Facilitate Strategic Planning Sessions
• Leverage the Format of a Classic Strategic Planning Approach, to Learn a Set of Proven and Commonly Used Tools to Successfully Move the Strategic Planning Process to Tactical Action and Communication Plans
• Establish Processes to Move into the Execution Phase, Conduct Regular Review Sessions, Align the Organization, Communicate the Plan, and Get Organizational Buy-In

Before–Early Discussions and Agreements

• Understand Your Organization’s past Strategic Planning Experiences and Your Culture for Change, Including How Organizational Success Is Defined
• Develop a Consistent Understanding of Definitions and Terminology
• Establish Team Selection Criteria and Role Assignments
• Understand and Choose an Appropriate Strategic Planning Model, Frame of Reference, and Other Related Decisions
• Determine Performance Measures to Assess Milestones and Progress Towards Goals
• Ensure Up-Front Clarity and Agreement as to What Results Are Expected of the Process
• Agree on Logistics and Scheduling Needs and Considerations

During–Strategic Planning Facilitation

• Deepen Your Understanding of the Key Components of the Strategic Planning Process
• Learn a Set of Proven and Commonly Used Tools to Successfully Move the Strategic Planning Process to Tactical Action and Communication Plans
• Learn Practices and Tools to Enable Creativity and Innovative Thinking in Managers and Leaders
• Through Simulation, Demonstrate Your Understanding of These New Practices and Tools
• Learn How to Drive Organizational Results through an Effectively Facilitated Strategic Planning Session
After–Strategic Planning Implementation

- Establish the Next Steps in Moving toward the Execution Phase
- Conduct Regular Review Sessions to Check Progress Towards Milestones
- Establish Processes to Align the Organization, Communicate the Plan, and Get Organizational Buy-In