

Your employee is interested in learning new skills with AMA. Beyond helping you both achieve your goals, here's why that's an excellent idea.

## AMA Seminars offer your employee:

- **Extensive practice in a supportive environment.** You really can't learn new skills from an app. You need to experience it, practice it, and get personal attention to the details that make a difference. There is simply no substitute for learning by doing.
- **Feedback from experts.** Our instructors are not professors—they are practitioners in the field, focused on what works now in the real world. Participants agree instructors make a difference and have rated our faculty 4.83 out of 5 stars. What's more, your employee will be learning alongside peers from other organizations gaining insight and knowledge from other industries and expanding their professional network.
- **Tools and techniques designed to improve performance.** Our courses are instructionally designed to make a difference in performance, which is why 99% of participants report they are using what they learned back on the job after taking one of our courses.
- **An Experience.** Yes, we know two or three days seems like a lot. But dedicating that time to truly master new skills is worth the time and money. And we're not just saying that--our customers agree: 98% of participants would come back for another course.

Still feel like you can't spare your employee for a training session?  
Take a look at [our live online courses](#) which minimize time away from work.

Either way, remember that we don't lecture—we accelerate performance.

**Need help?** Contact 1-877-566-9441 or visit [www.amanet.org/6585](http://www.amanet.org/6585)

# **Project Team Leadership: Building Commitment Through Superior Communication**

**Create more successes through enhanced project leadership, communication and negotiation skills.**

The demands of a project leadership role are unique. You must learn how to serve both the needs of your team members with the needs of the project—not an easy task. Project leadership requires a blend of soft skills, such as communication and motivation, along with the bottom-line capabilities of project management.

This workshop will teach you how to master the project leadership skills that can help you build team commitment and create a more predictable project environment.

## **How You Will Benefit**

- Build high-performance teams that can lead projects to successful implementation
- Keep the team on track through team consensus and conflict resolution
- Minimize communication misunderstandings
- Prevent team “break-ups” by using constructive feedback
- Achieve better results through clear, open and honest communication
- Optimize time, money and resources by putting the right people on the right projects

## **What You Will Cover**

- The ins and outs of communications skills
- Team dynamics: what’s unique about project teams
- Conflict management...successful team behaviors
- How to delegate and run effective meetings
- Communicating during project implementation and closure: conveying appreciation...what to do when crisis hits...performance reporting
- Negotiating agreements: a PM’s sources of power
- Achieving commitment and creating project successes

## **Who Should Attend**

Mid- to high-level project and program managers and directors.

## Schedule

- [3] days - \$2,445 Non Members
- [3] days - \$2,195 AMA Members
- [3] days - \$2,079 GSA

## Credits

18 PDU\_L/18 PDU/1.8 CEU

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