

PREPARING FOR LEADERSHIP: WHAT IT TAKES TO TAKE THE LEAD

Do you need leadership training to prepare you to take that next step? Learn how to get noticed and selected for a leadership position and develop the skills every confident leader needs.

Seminar #2536

Overview

This leadership training course is uniquely designed to help leaders-to-be get ready for their new challenges and responsibilities. You'll discover the heart, soul and mind of true leadership. Through role-playing, self-assessment tests and other leadership training scenarios, you'll explore leadership roles as strategist, change agent, coach, manager, communicator, mentor and team member. And you'll learn how to develop your unique leadership style for maximum impact.

Schedule

- [2] days

- [2] days - **\$2,195** Non Members
- [2] days - **\$1,995** AMA Members
- [2] days - **\$1,708** GSA

Credits

1.2 CEU /12 PDU

Schedule

We have 30 scheduled sessions located nationwide starting between 6/7/2012 - 2/21/2013

Date	Location	Duration
Jun 7, 2012 - Jun 8, 2012	Arlington/Washington DC, DC	2 Days
Jun 21, 2012 - Jun 22, 2012	Chicago, IL	2 Days
Jun 25, 2012 - Jun 26, 2012	San Francisco, CA	2 Days
Jul 9, 2012 - Jul 10, 2012	Atlanta, GA	2 Days
Jul 30, 2012 - Jul 31, 2012	New York, NY	2 Days
Aug 2, 2012 - Aug 3, 2012	Chicago, IL	2 Days
Aug 16, 2012 - Aug 17, 2012	Arlington/Washington DC, DC	2 Days
Aug 20, 2012 - Aug 21, 2012	Los Angeles, CA	2 Days
Aug 27, 2012 - Aug 28, 2012	New York, NY	2 Days
Sep 10, 2012 - Sep 11, 2012	Arlington/Washington DC, DC	2 Days
Sep 17, 2012 - Sep 18, 2012	Atlanta, GA	2 Days
Sep 24, 2012 - Sep 25, 2012	New York, NY	2 Days
Sep 27, 2012 - Sep 28, 2012	San Francisco, CA	2 Days
Oct 8, 2012 - Oct 9, 2012	Boston, MA	2 Days
Oct 15, 2012 - Oct 16, 2012	Durham, NC	2 Days
Oct 25, 2012 - Oct 26, 2012	Chicago, IL	2 Days
Oct 25, 2012 - Oct 26, 2012	Lake Buena Vista, FL	2 Days
Nov 8, 2012 - Nov 9, 2012	Arlington/Washington DC, DC	2 Days
Nov 12, 2012 - Nov 13, 2012	New York, NY	2 Days
Nov 15, 2012 - Nov 16, 2012	Cincinnati, OH	2 Days
Nov 29, 2012 - Nov 30, 2012	Dallas, TX	2 Days
Dec 3, 2012 - Dec 4, 2012	Chicago, IL	2 Days
Dec 6, 2012 - Dec 7, 2012	New York, NY	2 Days
Dec 10, 2012 - Dec 11, 2012	San Francisco, CA	2 Days
Dec 10, 2012 - Dec 11, 2012	Arlington/Washington DC, DC	2 Days
Dec 13, 2012 - Dec 14, 2012	Atlanta, GA	2 Days
Jan 14, 2013 - Jan 15, 2013	Parsippany, NJ	2 Days
Feb 7, 2013 - Feb 8, 2013	Arlington/Washington DC, DC	2 Days
Feb 11, 2013 - Feb 12, 2013	Chicago, IL	2 Days
Feb 21, 2013 - Feb 22, 2013	New York, NY	2 Days

Registering more than 4 people, please call 1-877-566-9441.

How You Will Benefit

- Understand what a leader is...and is not
- Project a more dynamic image
- Discover your own unique leadership style
- Determine which leadership attributes you already possess
- Apply lessons learned through leadership training to take on your first leadership position with greater confidence
- Get noticed by learning how to look and talk like a leader
- Find out what people expect and respect in a leader
- Apply lessons learned through leadership training to refine your skills in gaining and using power and influence positively
- Learn how to motivate a team, including "difficult people"
- Protect yourself against the pitfalls of intra-organizational politics

What You Will Cover

Is There a Leader in You?

- Discuss which qualities senior management looks for in candidates for leadership positions
- Understand the challenges you will face as a leader

What Do Leaders Talk About?

- Discover your leadership style
- Learn to adapt your style to the needs of others

What Is Your Leadership Image?

- Describe how to project the positive professional image of a leader

How Can You Build Your Influence and Power?

- Illustrate ways that leaders can build their power and influence

How Can You Develop Key Relationships?

- Identify the strategic alliances you need to build

How Should You Handle Organizational Politics?

- Explain strategies for getting others to support your agenda

How Can You Motivate People?

- Assess the things that really motivate

Methods to Approach the First Day, Week, Month and Year of Leadership

- Design your strategies for being noticed and selected to be a leader

Who Should Attend

Any manager who needs leadership training to step into a leadership role or who is about to take on a new leadership assignment.

Special Feature

AMA Blended Learning combines instructor-led training with online pre- and post-seminar assessments, tune-up courses and other resources to maximize your training goals. Through a blend of proven instructor-led seminars and powerful online technology, AMA Blended Learning provides a compelling and more comprehensive experience for the learner—producing a greater return-on-investment for the employer and the seminar participant.

Ways to Register

- [Register Online](#)
- Call 1-877-566-9441 for an AMA Training Consultant
- Email customerservice@amanet.org
- Fax [AMA Text Registration Form](#)
- Mail [AMA Text Registration Form](#)