

ASSERTIVENESS TRAINING FOR MANAGERS

Learn how to channel assertiveness skills to interact more effectively with people throughout your organization.

Seminar #2527

Overview

Mastering assertiveness skills can do a lot more than just help you win arguments. If you want to enhance your leadership stature and persuade others to help you reach your goals, Assertiveness Training for Managers is an important first step.

Assertiveness Training for Managers gives you the opportunity to learn how your behavior style impacts your overall performance as a manager. You'll take stock of your current assertiveness skills and learn how you can improve them for a more effective approach. Using the behavior modeling approach toward assertiveness training, this seminar teaches you how to employ assertiveness skills to take control of a situation without alienating others.

Schedule

- [3] days
- [3] days - **\$2,345** Non Members
- [3] days - **\$2,095** AMA Members
- [3] days - **\$1,794** GSA

Credits

1.8 CEU

Schedule

We have 7 scheduled sessions located nationwide starting between 7/16/2012 - 2/20/2013

Date	Location	Duration
Jul 16, 2012 - Jul 18, 2012	New York, NY	3 Days
Sep 10, 2012 - Sep 12, 2012	Chicago, IL	3 Days
Oct 3, 2012 - Oct 5, 2012	New York, NY	3 Days
Nov 14, 2012 - Nov 16, 2012	Arlington/Washington DC, DC	3 Days
Dec 12, 2012 - Dec 14, 2012	New York, NY	3 Days
Jan 16, 2013 - Jan 18, 2013	Chicago, IL	3 Days
Feb 20, 2013 - Feb 22, 2013	San Francisco, CA	3 Days

Registering more than 4 people, please call 1-877-566-9441.

How You Will Benefit

- Improve communication by using assertive-responsive skills
- Acquire a more polished and powerful communication style and let your leadership ability emerge
- Tap other people's resources to get the job done
- Empower yourself and your staff
- Exercise greater influence on others

What You Will Cover

- How your perceptions determine your reactions
- Operating consciously vs. unconsciously
- Guidelines for achieving your objectives through assertive-responsive behavior
- Developing your own self-improvement plan
- Using assertive-responsive techniques to identify what you want—and then go after it

Who Should Attend

Experienced managers and seasoned professionals with four or more years of experience who want to build their strengths, resolve conflicts smoothly and exercise greater influence on others.

Ways to Register

- [Register Online](#)
- Call 1-877-566-9441 for an AMA Training Consultant
- Email customerservice@amanet.org
- Fax [AMA Text Registration Form](#)
- Mail [AMA Text Registration Form](#)