

Your employee is interested in learning new skills with AMA. Beyond helping you both achieve your goals, here's why that's an excellent idea.

## AMA Seminars offer your employee:

- **Extensive practice in a supportive environment.** You really can't learn new skills from an app. You need to experience it, practice it, and get personal attention to the details that make a difference. There is simply no substitute for learning by doing.
- **Feedback from experts.** Our instructors are not professors—they are practitioners in the field, focused on what works now in the real world. Participants agree instructors make a difference and have rated our faculty 4.83 out of 5 stars. What's more, your employee will be learning alongside peers from other organizations gaining insight and knowledge from other industries and expanding their professional network.
- **Tools and techniques designed to improve performance.** Our courses are instructionally designed to make a difference in performance, which is why 99% of participants report they are using what they learned back on the job after taking one of our courses.
- **An Experience.** Yes, we know two or three days seems like a lot. But dedicating that time to truly master new skills is worth the time and money. And we're not just saying that--our customers agree: 98% of participants would come back for another course.

Still feel like you can't spare your employee for a training session?  
Take a look at [our live online courses](#) which minimize time away from work.

Either way, remember that we don't lecture—we accelerate performance.

## **Managing Your Costs and Budget More Effectively**

**Do you know the costs associated with every area you oversee? Do you fully understand the financial impact of your decisions? Are you familiar with the ins and outs of forecasting and budgeting?**

In this course, you will discover how to quantify the results of your work. Determine whether the profit earned is higher than the costs of site space, machines, inventory, customer credit, etc. And measure the value you create.

### **How You Will Benefit**

- Assess all aspects of your operation and control the risk of slippages
- Discover the different characteristics of various tasks to better understand the results of your work
- Make forecasts that are consistent with the company's strategy
- Effectively manage the costs relating to your work
- Become proficient in the methodology behind and steps involved in drawing up a budget
- Establish a budget utilizing scenarios you select
- Evaluate the impact of your decisions in terms of cost, economic performance and value creation
- Anticipate how your decisions impact subordinates' behavior